



## Presentation of KIPA

# About Us



- Offices:
  - Head office in Helsingborg, Sweden (close to Copenhagen Denmark),
  - presence in Stockholm and Lund, SE, as well as Reykjavik, IS
- Our attorneys include: European Patent Attorneys, Swedish Authorised Patent Attorneys, a US Patent Attorney, and European Trademark and Design Attorneys
- Founded in 2006 based on identification of a large unmet need for specialized global med-tech and medical IP advisors
- Profound technical backgrounds in medtech, life science, mechanics, electronics, physics in particular optics, software, materials science, telecommunication, automotive

# Decades of IP Experience



- Drafting and prosecution of applications in all major jurisdictions including EPO & USPTO
- Oral proceedings at EPO
- Opposition proceedings at EPO
- International dispute resolutions including litigations and arbitrations
- License negotiations
- Infringement/non-infringement opinions
  
- Former EPO examiner

# Technical Know-How



- Medical Devices, Anatomy, Physiology
- Software and algorithms, e.g. Imaging analysis, vehicle dynamics, user interfaces
- Cardiological devices, incl. Implants, Surgical implants
- Digital solutions (CAD/CAM and Guided Surgery)
- Telecommunications, integrated circuits, antennas, handsets, base stations, sensors, light harvesting, digital TV broadcasting
- Mechatronics, sensors, power harvesting, condition monitoring
- Mechanics: e.g. hand tools, stirring devices, screws, packaging, fluid dynamics, piezo-systems, valves, dental implants, vehicle frames, manufacturing equipment, pumps, sealings, handset mechanics
- Optics, Optical communication, spectroscopy, sensors, optical tomography, imaging
- Sensor systems, Gas measurement, Ultrasonic sensors
- Material science
- Chemistry, e.g. pharmaceutical, applied chemistry, medical and food products
- Biotechnology, e.g. nucleic acids, protein, antibodies, diagnostics, medicine

# Our Services



- IP Prosecution before the EPO and USPTO
  - Patent
  - Trademark
  - Design
- IP portfolio management
  - IP strategy
  - IP quality and cost control
  - Searches and analyses
  - Freedom-to-operate analysis
  - IP watch services
  - Prosecution/Opposition/Appeal at EPO
- Legal
  - Opinions, License support, Infringement handling

# Our Services (cont.)



- Dispute resolution
  - Pan-European IP litigation coordination
    - Multiple countries including DE, UK, IT, NL, ES, SE
    - Lead patent counsel in all jurisdictions, responsible for coordinating arguments for local IP litigators
    - Experience attending court trials from first to last appeal instance, including Bundesgerichtshof (DE Supreme Court)
  - Alternative dispute resolutions
    - Settlement negotiations
  - EP Oppositions
    - Oral proceedings, vast experience in med-tech field
    - Coordinated with litigations
    - High profile cases
  - EUIPO TM Oppositions, Settlement agreements, Co-existence agreements

# KIPA's Strengths



- Boutique medtech IP firm with an international service delivery
- Responsiveness
- High Quality work
- Attractive Prices
- Administration: highly experienced paralegals, for example certified European Patent Administrator (EPAC), who also worked inhouse in industry
- Professional IP docketing system (Patricia, world's most used IP docketing system)
- English is our working language
- Technical background and IP experience
- Former EPO Examiner
- Easy access to all EPO sites via Copenhagen/Kastrup

# Erik Krahbichler



*Founder, European Patent Attorney, Swedish Authorized IP Attorney, European Trademark and Design Attorney*

Solid background in the field of Medical Technology:

- Born & raised in Germany, Electrical Engineer from University Karlsruhe, majoring in Biomedical Engineering
- Worked for Siemens Medical both in Stockholm, Sweden and in Germany
- Former Patent Examiner at EPO Munich for Medical Devices
- Strasbourg University's Centre for International Intellectual Property Studies (CEIPI) Diploma on European Litigation
- Coordination of Pan European litigation cases
- Works with medical devices and technologies, software, optical systems, electronic devices, and mechanical devices
- Examples of IP working experience: Implantable cardiac devices, Heart valves, Stents, Catheters, Anesthesia machines, Patient management systems, Graphical user interfaces for medical devices, Software patents, Dental implants, Surgical planning systems and software



# Pär Hjalmarsson



*Partner, European Patent Attorney*

*European Trademark and Design Attorney*

- MSc in Eng Physics from Lund University, with emphasis on optics/spectroscopy, measurement/medical technology, nanophysics
- Researcher at Newcastle University, Dept. of Chemical Engineering with NIR spectroscopy for non-invasive measurements of turbid materials
- Worked as Product Development Scientist at a start-up company in UK with novel measurement techniques within the area of biochemistry
- Works as a patent attorney within the fields of medical devices and technologies, software, optical systems, electronic devices, software, telecommunications and mechanical devices
- Strasbourg University's Centre for International Intellectual Property Studies (CEIPI) Diploma on European Litigation
- Works with Oppositions, Appeals at EPO and national litigation procedures
- Handles the European IP portfolio of one of China's largest medtech companies

# Thorlakur Jonsson



## *European Patent Attorney*

- Ph.D., Chemistry, University of California, Berkeley
- Extensive R&D experience, including 16+ years at Decode Genetics, an Icelandic Biotech company
- Director of IP at Decode Genetics for 8 years
- Former partner at Icelandic patent law firm
- Extensive experience advising startup companies across multiple technical areas
- Handles drafting and prosecution, oppositions and appeals at EPO, FTO analysis, infringement and validity opinions
- Active in epi (European Patent Institute) for 12+ years, member of epi council and biotechnology committee
- Broad experience in pure and applied chemistry, protein and nucleic acid based biotechnology

# Emmanuel E. Jelsch



## *Of Counsel, European & Swiss Patent Attorney | UPC Representative*

- Founder & CEO of **IP2Go-Pro**, a boutique IP consultancy based in **Lausanne-Renens (Vaud, Switzerland)**, specializing in patent strategy and prosecution for life sciences and tech innovators.
- **Close collaboration with KIPA** on cross-border IP matters, leveraging complementary expertise in European and global patent strategy.
- **Technical Expertise:** Pharmaceuticals, biotechnology, MedTech, cleantech, diagnostics, chemistry, agro- and plant physiology.
- **Key Services:** Patent drafting, prosecution, and portfolio management (EPO, USPTO, and worldwide). IP strategy, freedom-to-operate (FTO), and due diligence. Validity/infringement opinions, litigation support, and opposition/appeal proceedings. Licensing negotiations and IP transactions.
- **Career Highlights: 25+ years in IP**, including senior roles at Debiopharm, Bracco, Katarov SA, and AWA. **Technical Judge** at the Swiss Federal Patent Court (2011–2017). **WIPO Expert** for patent training programs in developing countries. Former IP professor (EPFL, University of Sfax) and **Innosuisse Start-Up Coach**.
- **Education & Training Leadership: Lead Trainer** for the **CAPi program** (Industrial Property Facilitator Certificate) in Morocco since 2015, organized by **OMPIC (Moroccan IP Office)**, **INPI France**, **WIPO**, and **OAPI**, focusing on technology transfer, patent drafting, and strategy.
- **Litigation & Court Representation:** Represents clients before the **Swiss Federal Patent Court** on **technical patent matters**, working alongside legal counsel.
- **Education:** MSc in **Biochemistry & Plant Physiology** (University of Strasbourg). Postgraduate Diploma in **Pharmacotoxicology** (University of Paris). CEIPI Diplomas in **Patent Law** and **European Patent Litigation**.
- **Languages:** Fluent in **English** and **French**; good knowledge of **German**.

# Marie Mannerlöf



*European Patent Attorney, PhD*

*Swedish Authorized IP Attorney*

- Ph.D., Molecular Biology and Biotechnology, from industry at University of Lund
- Senior Scientist Novartis Seeds (France) and Danisco Biotechnology (Denmark)
- Former director of patent law 2015-2022 at Johnson & Johnson, Sweden
- European Patent Attorney and partner 2007 at BRANN
- Patent Attorney 1999-2007 at Albihns Patentbyrå and Ström & Gulliksson team manager (Life Science)
- Supporting start-ups, SMEs and investments companies mainly within the Life Science area
- Experience within pharmaceuticals, biotechnology, food and agriculture
- Marie is a specialist in building up IP portfolios in a cost-effective way that protects the key investments of a SME or start-up as well as supporting investment companies in the evaluation of IP portfolios. Focus being on Life Science technical areas

# Gabriela Tomescu



*US Patent Attorney, Attorney-at-Law (member of the California Bar)*

*Partially qualified for the EQE*

- JD, Georgetown University Law Center
- BS in Microbiology for Ohio State University
- Former Senior Associate at AWA Sweden, Life Science group, (2022-2024)
- Former Patent Counsel/US Patent attorney at Bergenstråhle & Partners (2014-2022)
- Former Director of IP at 3 medical device start-ups in the Bay Area, California, and Patent Consultant at own IP Consulting company (2005-2014)
- Experience with medical devices, biotechnology, pharmaceuticals
- Supports SMEs, patent strategy in the US, direct filing and prosecution of patent applications before the USPTO
- Prepares FTO analyses, patentability, infringement and validity opinions
- Teaches US patent practice courses at IP Akademin, member of FICPI Sweden

# Anna Johnson Aspberg



## *European Patent Attorney*

- PhD in Medical Science from Lund University
- Extensive experience in Life Science, Biotech and Food and Agri sectors
- Working in patents since 2006, worked both in Copenhagen and Sweden, both in consultancy and in-house
- In-house industry experience managing IP-portfolio with global outlook; FTO analyses, Due Diligence analyses, IP strategy and portfolio management, as well as drafting and prosecution in many jurisdictions.

# Clara Xi



*Trademark and Design Attorney*

*Patent prosecution*

- LL.M. from Lund University, with emphasis on European business law
- LL.B. from China, with Chinese background
- Worked as an intern in Xuhui district court in Shanghai
- Works with trademarks and designs worldwide management.
- Handles trademark/design availability search, drafting and prosecution, oppositions and appeals at EUIPO and Swedish Intellectual Property Office (PRV) and trademark/design infringement
- Handles IP negotiation and license
- Supports Chinese companies with patent administration in Europe



# Thank You



## KIPA AB

Krahbichler Intellectual Property Advisors

Sweden

[www.kipa.se](http://www.kipa.se)

[mail@kipa.se](mailto:mail@kipa.se)

