



Presentation of KIPA

About Us



- Offices:
 - Head office in Helsingborg, Sweden (close to Copenhagen Denmark),
 - presence in Stockholm and Lund, SE, as well as Reykjavik, IS
- Our attorneys include: European Patent Attorneys, Swedish Authorised Patent Attorneys, a US Patent Attorney, and European Trademark and Design Attorneys
- Founded in 2006 based on identification of a large unmet need for specialized global med-tech and medical IP advisors
- Profound technical backgrounds in medtech, life science, mechanics, electronics, physics in particular optics, software, materials science, telecommunication, automotive

Decades of IP Experience



- Drafting and prosecution of applications in all major jurisdictions including EPO & USPTO
- Oral proceedings at EPO
- Opposition proceedings at EPO
- International dispute resolutions including litigations and arbitrations
- License negotiations
- Infringement/non-infringement opinions

- Former EPO examiner

Technical Know-How

- Medical Devices, Anatomy, Physiology
- Software and algorithms, e.g. Imaging analysis, vehicle dynamics, user interfaces
- Cardiological devices, incl. Implants, Surgical implants
- Digital solutions (CAD/CAM and Guided Surgery)
- Telecommunications, integrated circuits, antennas, handsets, base stations, sensors, light harvesting, digital TV broadcasting
- Mechatronics, sensors, power harvesting, condition monitoring
- Mechanics: e.g. hand tools, stirring devices, screws, packaging, fluid dynamics, piezo-systems, valves, dental implants, vehicle frames, manufacturing equipment, pumps, sealings, handset mechanics
- Optics, Optical communication, spectroscopy, sensors, optical tomography, imaging
- Sensor systems, Gas measurement, Ultrasonic sensors
- Material science
- Chemistry, e.g. pharmaceutical, applied chemistry, medical and food products
- Biotechnology, e.g. nucleic acids, protein, antibodies, diagnostics, medicine

Our Services



- IP Prosecution before the EPO and USPTO
 - Patent
 - Trademark
 - Design
- IP portfolio management
 - IP strategy
 - IP quality and cost control
 - Searches and analyses
 - Freedom-to-operate analysis
 - IP watch services
 - Prosecution/Opposition/Appeal at EPO
- Legal
 - Opinions, License support, Infringement handling

Our Services (cont.)



- Dispute resolution
 - Pan-European IP litigation coordination
 - Multiple countries including DE, UK, IT, NL, ES, SE
 - Lead patent counsel in all jurisdictions, responsible for coordinating arguments for local IP litigators
 - Experience attending court trials from first to last appeal instance, including Bundesgerichtshof (DE Supreme Court)
 - Alternative dispute resolutions
 - Settlement negotiations
 - EP Oppositions
 - Oral proceedings, vast experience in med-tech field
 - Coordinated with litigations
 - High profile cases
 - EUIPO TM Oppositions, Settlement agreements, Co-existence agreements

KIPA's Strengths



- Boutique medtech IP firm with an international service delivery
- Responsiveness
- High Quality work
- Attractive Prices
- Administration: highly experienced paralegals, for example certified European Patent Administrator (EPAC), who also worked inhouse in industry
- Professional IP docketing system (Patricia, world's most used IP docketing system)
- English is our working language
- Technical background and IP experience
- Former EPO Examiner
- Easy access to all EPO sites via Copenhagen/Kastrup

Erik Krahbichler



Founder, European Patent Attorney, Swedish Authorized IP Attorney, European Trademark and Design Attorney

Solid background in the field of Medical Technology:

- Born & raised in Germany, Electrical Engineer from University Karlsruhe, majoring in Biomedical Engineering
- Worked for Siemens Medical both in Stockholm, Sweden and in Germany
- Former Patent Examiner at EPO Munich for Medical Devices
- Strasbourg University's Centre for International Intellectual Property Studies (CEIPI) Diploma on European Litigation
- Coordination of Pan European litigation cases
- Works with medical devices and technologies, software, optical systems, electronic devices, and mechanical devices
- Examples of IP working experience: Implantable cardiac devices, Heart valves, Stents, Catheters, Anesthesia machines, Patient management systems, Graphical user interfaces for medical devices, Software patents, Dental implants, Surgical planning systems and software

Pär Hjalmarsson



Partner, European Patent Attorney

European Trademark and Design Attorney

- MSc in Eng Physics from Lund University, with emphasis on optics/spectroscopy, measurement/medical technology, nanophysics
- Researcher at Newcastle University, Dept. of Chemical Engineering with NIR spectroscopy for non-invasive measurements of turbid materials
- Worked as Product Development Scientist at a start-up company in UK with novel measurement techniques within the area of biochemistry
- Works as a patent attorney within the fields of medical devices and technologies, software, optical systems, electronic devices, software, telecommunications and mechanical devices
- Strasbourg University's Centre for International Intellectual Property Studies (CEIPI) Diploma on European Litigation
- Works with Oppositions, Appeals at EPO and national litigation procedures
- Handles the European IP portfolio of one of China's largest medtech companies

Thorlakur Jonsson



European Patent Attorney

- Ph.D., Chemistry, University of California, Berkeley
- Extensive R&D experience, including 16+ years at Decode Genetics, an Icelandic Biotech company
- Director of IP at Decode Genetics for 8 years
- Former partner at Icelandic patent law firm
- Extensive experience advising startup companies across multiple technical areas
- Handles drafting and prosecution, oppositions and appeals at EPO, FTO analysis, infringement and validity opinions
- Active in epi (European Patent Institute) for 12+ years, member of epi council and biotechnology committee
- Broad experience in pure and applied chemistry, protein and nucleic acid based biotechnology



Of Counsel, European & Swiss Patent Attorney | UPC Representative

- Founder & CEO of **IP2Go-Pro**, a boutique IP consultancy based in **Lausanne-Renens (Vaud, Switzerland)**, specializing in patent strategy and prosecution for life sciences and tech innovators.
- **Close collaboration with KIPA** on cross-border IP matters, leveraging complementary expertise in European and global patent strategy.
- **Technical Expertise:** Pharmaceuticals, biotechnology, MedTech, cleantech, diagnostics, chemistry, agro- and plant physiology.
- **Key Services:** Patent drafting, prosecution, and portfolio management (EPO, USPTO, and worldwide). IP strategy, freedom-to-operate (FTO), and due diligence. Validity/infringement opinions, litigation support, and opposition/appeal proceedings. Licensing negotiations and IP transactions.
- **Career Highlights: 25+ years in IP**, including senior roles at Debiopharm, Bracco, Katzarov SA, and AWA. **Technical Judge** at the Swiss Federal Patent Court (2011–2017). **WIPO Expert** for patent training programs in developing countries. Former IP professor (EPFL, University of Sfax) and **Innosuisse Start-Up Coach**.
- **Education & Training Leadership: Lead Trainer** for the **CAPi program** (Industrial Property Facilitator Certificate) in Morocco since 2015, organized by **OMPIC (Moroccan IP Office)**, **INPI France**, **WIPO**, and **OAPI**, focusing on technology transfer, patent drafting, and strategy.
- **Litigation & Court Representation:** Represents clients before the **Swiss Federal Patent Court** on **technical patent matters**, working alongside legal counsel.
- **Education:** MSc in **Biochemistry & Plant Physiology** (University of Strasbourg). Postgraduate Diploma in **Pharmacotoxicology** (University of Paris). CEIPI Diplomas in **Patent Law** and **European Patent Litigation**.
- **Languages:** Fluent in **English** and **French**; good knowledge of **German**.

Marie Mannerlöf



European Patent Attorney, PhD

Swedish Authorized IP Attorney

- Ph.D., Molecular Biology and Biotechnology, from industry at University of Lund
- Senior Scientist Novartis Seeds (France) and Danisco Biotechnology (Denmark)
- Former director of patent law 2015-2022 at Johnson & Johnson, Sweden
- European Patent Attorney and partner 2007 at BRANN
- Patent Attorney 1999-2007 at Albihns Patentbyrå and Ström & Gulliksson team manager (Life Science)
- Supporting start-ups, SMEs and investments companies mainly within the Life Science area
- Experience within pharmaceuticals, biotechnology, food and agriculture
- Marie is a specialist in building up IP portfolios in a cost-effective way that protects the key investments of a SME or start-up as well as supporting investment companies in the evaluation of IP portfolios. Focus being on Life Science technical areas

Gabriela Tomescu



*European & US Patent Attorney
Attorney-at-Law (member of the California Bar)*

- JD, Georgetown University Law Center
- BS in Microbiology for Ohio State University
- Former Senior Associate at AWA Sweden, Life Science group, (2022-2024)
- Former Patent Counsel/US Patent attorney at Bergenstråhle & Partners (2014-2022)
- Former Director of IP at 3 medical device start-ups in the Bay Area, California, and Patent Consultant at own IP Consulting company (2005-2014)
- Experience with medical devices, biotechnology, pharmaceuticals
- Supports SMEs, patent strategy in the US, direct filing and prosecution of patent applications before the USPTO
- Prepares FTO analyses, patentability, infringement and validity opinions
- Teaches US patent practice courses at IP Akademin, member of FICPI Sweden

Anna Johnson Aspberg



European Patent Attorney

- PhD in Medical Science from Lund University
- Extensive experience in Life Science, Biotech and Food and Agri sectors
- Working in patents since 2006, worked both in Copenhagen and Sweden, both in consultancy and in-house
- In-house industry experience managing IP-portfolio with global outlook; FTO analyses, Due Diligence analyses, IP strategy and portfolio management, as well as drafting and prosecution in many jurisdictions.

Clara Xi



Trademark and Design Attorney

Patent prosecution

- LL.M. from Lund University, with emphasis on European business law
- LL.B. from China, with Chinese background
- Worked as an intern in Xuhui district court in Shanghai
- Works with trademarks and designs worldwide management.
- Handles trademark/design availability search, drafting and prosecution, oppositions and appeals at EUIPO and Swedish Intellectual Property Office (PRV) and trademark/design infringement
- Handles IP negotiation and license
- Supports Chinese companies with patent administration in Europe

Thank You



KIPA AB

Krahbichler Intellectual Property Advisors

Sweden

www.kipa.se

mail@kipa.se

